

WBAL-TV  
Exhibit 7

# VACANCY NOTIFICATIONS – Form BP-05

Job Title of Vacancy: Account Executive

Date Vacancy Opened: 1/31/08

Date Vacancy Filled: 2/11/09

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Notification of vacancy information for the above job title was given using the following advertisements, bulletins, letters, faxes, e-mails, or other communications. Dated copies of these notifications are attached to this form.

Type of Announcement	Date of Announcement	Type of Announcement	Date of Announcement
WBAI . Com	1/5/09 Internet		
HotJobs . Com Internet	1/5/09		
Afro American Newspaper	1/12/09		

\*\*\*\*\* Remember to attach copies of the notifications. Do Not Put in Public File. \*\*\*\*\*

# INTERVIEWEE INFORMATION – Form BP-04

Job Title of Vacancy:      ACCOUNT EXECUTIVE

Interview #	Interviewee's Name	Referral Source	Interview #	Interviewee's Name	Referral Source
1	CARRIE FLORA	EXTERNAL REFERRAL			
2	JOSEPH LYONS	WORD OF MOUTH			
3	JOY GIORDANO	INTERNAL/GRIMM			
4	BRYAN YEKSTAT	INTERNAL/AINSLEY			
5	MATT HOLTHAUS	WBAL.COM			
6	JIM RILEY	EXTERNAL REFERRAL			
7	MICHAEL COBB	EXTERNAL REFERRAL			
8	JOE VASSALLO	WBAL.COM			
9	STEPHANIE SHAPIRO	WBAL.COM			
10	STEVE TURNBAUGH	WBAL.COM			
11	REGINALD LEWIS	INTERNAL/KELSON			

\*\*\*\*\* Use additional pages as needed. Do Not Put in Public File. \*\*\*\*\*



**RADIO SALES OPPORTUNITY – WIYY-FM, 98 ROCK  
THE FLAGSHIP STATION OF THE BALTIMORE RAVENS**

Unique opening for self motivated individuals eager to pursue a career in radio sales. Terrific program and great benefits offered. E-business background is a plus. High performance is key to success in this position. Mail your resume to Hugues Jean, General Sales Manager, WIYY-FM, 3800 Hooper Avenue, Baltimore, MD 21211. Or e-mail your resume to [hjean@hearst.com](mailto:hjean@hearst.com). EOE.



October 25, 2007

Mrs. Tova Jaffee  
Jewish Vocational Services  
1515 Reisterstown Road  
Baltimore, MD 21208

Dear Mrs. Jaffee:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

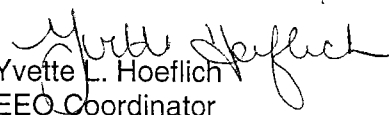
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Please refer all qualified applicants to us by 11/5/07. At this time, we anticipate that a hiring decision will be made on or about 11/19/07.

If you know of qualified applicants who may be interested in applying for this position, please do not hesitate to refer them directly to me. Also, if you know of any other organization that may be of assistance in our equal employment opportunity effort, it would be helpful if you would advise us as to its name and address.

Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mrs. Deidre Hill  
Job Recruitment  
BCCC  
2901 Liberty Heights Ave.  
Baltimore, MD 21215

Dear Mrs. Hill:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mrs. Mary Johnson  
Bowie State University  
Career Develop. Center  
14000 Jericho Park Road  
Bowie, MD 20715

Dear Mrs. Johnson:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Continuing Education Department  
CCBC – Essex Campus  
7201 Rossville Blvd.  
Baltimore, MD 21237

To Whom It May Concern:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

Yvette L. Hoeflich  
EEO Coordinator





October 25, 2007

Mrs. Lucy Wase  
College of Notre Dame  
4701 N. Charles Street  
Baltimore, MD 21210

Dear Mrs. Wase:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mrs. Stacey Smith  
Community Organized to Improve Life  
1200 W. Baltimore Street  
Baltimore, MD 21223

Dear Mrs. Smith:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mr. Hal Malone  
Community Assistance Network  
7701 Dunnaway  
Dundalk, MD 21222

Dear Mr. Malone:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mr. James Thornton  
Coppin State College  
2500 W. North Avenue  
Baltimore, MD 21216

Dear Mr. Thornton:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Emma L. Bowen  
Foundation for Minority  
Interest in Media  
524 W. 57<sup>th</sup> Street  
New York, NY 10019

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoefflich  
EEO Coordinator



October 25, 2007

Ernie Mosbyu  
Gov. Office of Minority Affairs  
6 St. Paul Street  
Baltimore, MD 21202

Dear Mr. Mosbyu:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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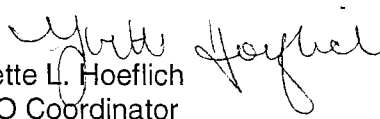
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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mrs. Mary DeManss  
Loyola College  
4501 N. Charles Street  
Baltimore, MD 21210

Dear Mrs. DeManss:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mr. Tom Dolan  
Media Management  
3 North Court Street  
Frederick, MD 21701

Dear Mr. Dolan:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator





October 25, 2007

Mr. William Carson  
Career Develop. Office  
Morgan State University  
1700 E. Coldspring Lane, C224  
Montebello Complex  
Baltimore, MD 21251

Dear Mr. Carson:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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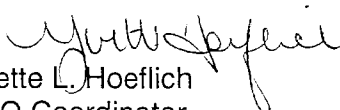
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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mrs. Ellen Yerman  
Career Develop. Office  
Villa Julie College  
1525 Greenspring Valley Road  
Stevenson, MD 21153

Dear Mrs. Yerman:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Career Develop. Office  
Howard University School of Communications  
525 Bryant Street, NW  
Washington, DC 20059

Dear Career Develop Office:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



Yvette L. Hoeflich

10/25/2007 04:44 PM

To: post@aaja.org, dstanley@abc-md.org, dhill@bccc.edu, bcrmail@blackcollegeradio.com, nb@bim.org, gmatison@ccgmag.com, mcorcora@catholiccharities.com, ceed@ccbc.cc.md.us, albowia@coppin.edu, mcrawford@cpb.com, banderson@career.state.md.us, lvass@career.state.md.us, Fran.allen@mail.house.gov, Cdudley@howard.edu, info@inventivemarketing.com, knichols@oedworks.com, ccd@moac.morgan.edu, jobbank@nahj.org, info@baltimorenw.org, chris@omegastudios.com, lpeters@ummb.edu, careercenter@ubmail.ubalt.edu, bill@sheffieldav.com, rhoward@oedworks.com, HRodrigu@dhr.state.md.us, thecareercenter@loyola.edu, mdemanss@loyola.edu, career-services@mail.vjc.edu, cscjobs@umbc.edu, Madhur.Bansal@mail.house.gov, kproudford@moac.morgan.edu

cc:

Subject: Account Executive Opportunity at 98 Rock

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Yvette L. Hoeflich  
Executive Assistant  
WBAL/WIYY Radio  
(410)338-6637  
(410)338-6491  
[yhoeflich@hearst.com](mailto:yhoeflich@hearst.com)



## Your Job Has Now Been Posted

[View printable version](#)

Posted: 25 Oct 07, 20:57 GMT Your job is now active on Yahoo! HotJobs. You may edit the job description any time.

---

Job Posted : WIYY RADIO SALES - ACCOUNT EXECUTIVE - [\[Edit\]](#)

Location : Baltimore, MD

Expiration Date : 15 Dec 07

Posted by : Yvette Hoeflich (yhoeflich@hearst.com)

One Job Slot(s) Used : All Access

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# Review Job Ad

## Job Summary

Your job will appear in search results as shown below:

Job Title	Company Name	Location	Date
WIYY RADIO SALES - ACCOUNT EXECUTIVE	WBAL-AM/WIYY-FM Radio	Baltimore, MD	Oct 25

## Job Detail

Job detail will appear as shown below:

### WIYY RADIO SALES - ACCOUNT EXECUTIVE

**Date Posted:** October 25, 2007

**Job Id:**  
**Position Type:** Full-Time, Employee  
**Company Name:** WBAL-AM/WIYY-FM Radio  
**Location:** Baltimore, MD  
**Annual Salary:** \$50000.00 - \$80000.00  
**Date Posted:** Not yet posted  
**Experience Level:** 2-5 Years  
**Education Level:** Unspecified  
**Travel Amount:** Negligible



### Sales Opportunity - WIYY-FM, 98 Rock

Unique opening for self motivated individuals eager to pursue a career radio sales. Terrific training program and great benefits offered. E-business background is a plus. High performance is key to success in position. Mail your resume to Hugues Jean, General Sales Manager, WIYY-FM, 3800 Hooper Avenue, Baltimore, MD 21211 or e-mail him a

-----

[hjean@hearst.com](mailto:hjean@hearst.com). EOE



## ACCOUNT EXECUTIVE

<b>Company:</b> WIYY Radio	<b>Location:</b> BALTIMORE, MD 21211
<b>Salary/Wage:</b> NEGOTIABLE	<b>Status:</b> Full Time, Employee
<b>Job Category:</b> Sales	<b>Relevant Work Experience:</b> 2+ to 5 Years
<b>Career Level:</b> Experienced (Non-Manager)	<b>Education Level:</b> Bachelor's Degree

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### Job Description

#### RADIO SALES OPPORTUNITY â€“ WIYY-FM, 98 ROCK THE FLAGSHIP STATION OF THE BALTIMORE RAVENS

Unique opening for self motivated individuals eager to pursue a career in radio sales. Terrific program and great benefits offered. E-business background is a plus. High performance is key to success in this position. Mail your resume to Hugues Jean, General Sales Manager, WIYY-FM, 3800 Hooper Avenue, Baltimore, MD 21211. Or e-mail your resume to [hjean@hearst.com](mailto:hjean@hearst.com). EOE.

### Contact Information

**Company:** WIYY Radio  
**Contact:** Hugues Jean  
**Email:** [hjean@hearst.com](mailto:hjean@hearst.com)

[Apply Now](#)

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[View all "WBAL Radio" jobs](#)



4

Radio Account Executive



\*\*\*\*\*  
Use additional pages as needed. Do Not Put in Public File. \*\*\*\*\*

**VACANCY NOTIFICATIONS – Form BP-05**

**Job Title of Vacancy:**

Account Executive

**Date Vacancy Opened:**

6/08

**Date Vacancy Filled:**

9/08

Notification of vacancy information for the above job title was given using the following advertisements, bulletins, letters, faxes, e-mails, or other communications. Dated copies of these notifications are attached to this form.

[illegible]

\*\*\*\*\* Remember to attach copies of the notifications. *Do Not Put in Public File.* \*\*\*\*\*



**RADIO SALES OPPORTUNITY – WIYY-FM, 98 ROCK  
THE FLAGSHIP STATION OF THE BALTIMORE RAVENS**

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October 25, 2007

Mrs. Tova Jaffee  
Jewish Vocational Services  
1515 Reisterstown Road  
Baltimore, MD 21208

Dear Mrs. Jaffee:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.


**RADIO SALES OPPORTUNITY – WIYY-FM, 98 ROCK  
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Please refer all qualified applicants to us by 11/5/07. At this time, we anticipate that a hiring decision will be made on or about 11/19/07.

If you know of qualified applicants who may be interested in applying for this position, please do not hesitate to refer them directly to me. Also, if you know of any other organization that may be of assistance in our equal employment opportunity effort, it would be helpful if you would advise us as to its name and address.

Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mrs. Deidre Hill  
Job Recruitment  
BCCC  
2901 Liberty Heights Ave.  
Baltimore, MD 21215

Dear Mrs. Hill:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mrs. Mary Johnson  
Bowie State University  
Career Develop. Center  
14000 Jericho Park Road  
Bowie, MD 20715

Dear Mrs. Johnson:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Continuing Education Department  
CCBC – Essex Campus  
7201 Rossville Blvd.  
Baltimore, MD 21237

To Whom It May Concern:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mrs. Lucy Wase  
College of Notre Dame  
4701 N. Charles Street  
Baltimore, MD 21210

Dear Mrs. Wase:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator





October 25, 2007

Mrs. Stacey Smith  
Community Organized to Improve Life  
1200 W. Baltimore Street  
Baltimore, MD 21223

Dear Mrs. Smith:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette Hoeflich  
EEO Coordinator



October 25, 2007

Mr. Hal Malone  
Community Assistance Network  
7701 Dunnaway  
Dundalk, MD 21222

Dear Mr. Malone:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mr. James Thornton  
Coppin State College  
2500 W. North Avenue  
Baltimore, MD 21216

Dear Mr. Thornton:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Emma L. Bowen  
Foundation for Minority  
Interest in Media  
524 W. 57<sup>th</sup> Street  
New York, NY 10019

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Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

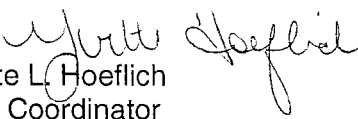
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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Ernie Mosbyu  
Gov. Office of Minority Affairs  
6 St. Paul Street  
Baltimore, MD 21202

Dear Mr. Mosbyu:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

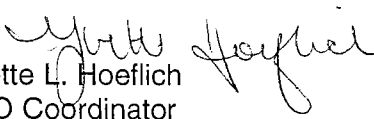
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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mrs. Mary DeManss  
Loyola College  
4501 N. Charles Street  
Baltimore, MD 21210

Dear Mrs. DeManss:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mr. Tom Dolan  
Media Management  
3 North Court Street  
Frederick, MD 21701

Dear Mr. Dolan:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Mr. William Carson  
Career Develop. Office  
Morgan State University  
1700 E. Coldspring Lane, C224  
Montebello Complex  
Baltimore, MD 21251

Dear Mr. Carson:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator





October 25, 2007

Mrs. Ellen Yerman  
Career Develop. Office  
Villa Julie College  
1525 Greenspring Valley Road  
Stevenson, MD 21153

Dear Mrs. Yerman:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



October 25, 2007

Career Develop. Office  
Howard University School of Communications  
525 Bryant Street, NW  
Washington, DC 20059

Dear Career Develop Office:

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Sincerely,

  
Yvette L. Hoeflich  
EEO Coordinator



Yvette L. Hoeflich  
10/25/2007 04:44 PM

To: post@aaja.org, dstanley@abc-md.org, dhill@bccc.edu,  
bcrmail@blackcollegeradio.com, nb@bim.org,  
gmation@ccgmag.com, mcorcora@catholiccharities.com,  
ceed@ccbc.cc.md.us, albowia@coppin.edu, mcrawford@cpb.com,  
banderson@career.state.md.us, lvass@career.state.md.us,  
Fran.allen@mail.house.gov, Cdudley@howard.edu,  
info@inventivemarketing.com, knichols@oedworks.com,  
ccd@moac.morgan.edu, jobbank@nahj.org, info@baltimorenw.org,  
chris@omegastudios.com, lpeters@ummb.edu,  
careercenter@ubmail.ubalt.edu, bill@sheffieldav.com,  
rhoward@oedworks.com, HRodrigu@dhr.state.md.us,  
thecareercenter@loyola.edu, mdemanss@loyola.edu,  
career-services@mail.vjc.edu, cscjobs@umbc.edu,  
Madhur.Bansal@mail.house.gov, kproudford@moac.morgan.edu

cc:

Subject: Account Executive Opportunity at 98 Rock

Hearst Radio, Inc, license of station WBAL/WIYY Radio, Baltimore, MD 21211 requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company.

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Please refer all qualified applicants to us by 11/5/07. At this time, we anticipate that a hiring decision will be made on or about 11/19/07.

If you know of qualified applicants who may be interested in applying for this position, please do not hesitate to refer them directly to me. Also, if you know of any other organization that may be of assistance in our equal employment opportunity effort, it would be helpful if you would advise us as to its name and address.

Yvette L. Hoeflich  
Executive Assistant  
WBAL/WIYY Radio  
(410)338-6637  
(410)338-6491  
[yhoeflich@hearst.com](mailto:yhoeflich@hearst.com)



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Job Posted : WIYY RADIO SALES - ACCOUNT EXECUTIVE - [\[Edit\]](#)

Location : Baltimore, MD

Expiration Date : 15 Dec 07

Posted by : Yvette Hoefflich (yhoefflich@hearst.com)

One Job Slot(s) Used : All Access

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# Review Job Ad

## Job Summary

Your job will appear in search results as shown below:

Job Title	Company Name	Location	Date
WIYY RADIO SALES - ACCOUNT EXECUTIVE	WBAL-AM/WIYY-FM Radio	Baltimore, MD	Oct 25

## Job Detail

Job detail will appear as shown below:

### WIYY RADIO SALES - ACCOUNT EXECUTIVE

**Date Posted:** October 25, 2007

**Job Id:**  
**Position Type:** Full-Time, Employee  
**Company Name:** WBAL-AM/WIYY-FM Radio  
**Location:** Baltimore, MD  
**Annual Salary:** \$50000.00 - \$80000.00  
**Date Posted:** Not yet posted  
**Experience Level:** 2-5 Years  
**Education Level:** Unspecified  
**Travel Amount:** Negligible



### Sales Opportunity - WIYY-FM, 98 Rock

Unique opening for self motivated individuals eager to pursue a career radio sales. Terrific training program and great benefits offered. E-business background is a plus. High performance is key to success in position. Mail your resume to Hugues Jean, General Sales Manager, WIYY-FM, 3800 Hooper Avenue, Baltimore, MD 21211 or e-mail him a

[hjean@hearth.com](mailto:hjean@hearth.com). EOE



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## ACCOUNT EXECUTIVE

<b>Company:</b> WIYY Radio	<b>Location:</b> BALTIMORE, MD 21211
<b>Salary/Wage:</b> NEGOTIABLE	<b>Status:</b> Full Time, Employee
<b>Job Category:</b> Sales	<b>Relevant Work Experience:</b> 2+ to 5 Years
<b>Career Level:</b> Experienced (Non-Manager)	<b>Education Level:</b> Bachelor's Degree

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### Job Description

RADIO SALES OPPORTUNITY â€“ WIYY-FM, 98 ROCK  
THE FLAGSHIP STATION OF THE BALTIMORE RAVENS

Unique opening for self motivated individuals eager to pursue a career in radio sales. Terrific program and great benefits offered. E-business background is a plus. High performance is key to success in this position. Mail your resume to Hugues Jean, General Sales Manager, WIYY-FM, 3800 Hooper Avenue, Baltimore, MD 21211. Or e-mail your resume to [hjean@hearst.com](mailto:hjean@hearst.com). EOE.

### Contact Information

**Company:** WIYY Radio  
**Contact:** Hugues Jean  
**Email:** [hjean@hearst.com](mailto:hjean@hearst.com)

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